

Resolution of the City of Jersey City, N.J.

File No. Res. 20-733
Agenda No. 10.8
Approved: Oct 21 2020



RESOLUTION AUTHORIZING THE AWARD OF A COMPETITIVELY BID CONTRACT TO GATEWAY SECURITY, INC. TO PROVIDE ARMED AND UNARMED SECURITY GUARD SERVICES AT VARIOUS CITY FACILITIES.

COUNCIL offered and moved adoption of the following resolution:

COUNCIL, offered and moved adoption of the following resolution:

WHEREAS, the City of Jersey City ("City") Division of Administrative Services oversees the security services for various City facilities; and

WHEREAS, Resolution 13-482, approved on July 17, 2013, authorized the City to use the Competitive Contracting Law, N.J.S.A. 40A:11-4.1 et seq. to award a contract for the security guard services; and

WHEREAS, the competitive contracting process is considered to be a fair and open bid process under the New Jersey Local Unit Pay-To-Play Law, N.J.S.A. 19-44A-20.4 et seq.; and

WHEREAS, the City advertised for proposals and received three (3) proposals; and

WHEREAS, a committee appointed by the City's Business Administrator pursuant to N.J.A.C. 5:34-4.3 reviewed the proposals and prepared a report attached hereto recommending that the contract be awarded to **Gateway Security, Inc.**; and

WHEREAS, the term of the contract is three (3) years with options to renew the contract for up to two (2) additional one (1) year terms; and

WHEREAS, the total cost of the three (3) year contract is \$5,580,063.84 or \$1,770,901.86 for year one, \$1,859,733.46 for year two and \$1,949,428.52 for year three; and

WHEREAS, funds in the amount of \$100,000.00 are available in account # 01-201-31-433-314, **PO# 138831**.

NOW, THEREFORE, BE IT RESOLVED by the Municipal Council of the City of Jersey City that:

1. Pursuant to N.J.S.A. 40A:11-4.1 et seq. a three (3) year contract in the amount of \$5,580,063.84 for providing armed and unarmed security guard services at various City facilities is awarded to **Gateway Security, Inc.**;
2. The term of the contract is three (3) years with options to renew the contract for up to two (2) additional one (1) year terms;
3. Subject to such modifications as may be deemed necessary or appropriate by Corporation Counsel, the Mayor or Business Administrator is authorized to execute an agreement in substantially the form of the attached;
4. Notice of this action shall be published in a newspaper of general circulation within the municipality within ten (10) days of this award;
5. The resolution authorizing the award of this contract itself shall be available for public inspection;
6. The award of this contract shall be subject to the condition that **Gateway Security, Inc.** provides satisfactory evidence of compliance with the Affirmative Action Amendments to Law against Discrimination, N.J.S.A. 10:5-31 et seq.;
7. Pursuant to N.J.A.C. 5:30-5.5(d), the continuation of the contract after the expenditure of funds encumbered in the 2020 fiscal year budget shall be subject to appropriation of sufficient funds in the 2021 fiscal year budget and in subsequent fiscal year budgets.

Resolution authorizing the award of a competitively bid contract to Gateway Security, Inc. to provide armed and unarmed security guard services at various City facilities.

I, _____ Elizabeth Castillo, Chief Financial Officer, hereby certify that there are sufficient funds for the payment of this resolution in the amount of \$100,000.00, in account number 01-201-31-433-314; PO# 138831.

APPROVED AS TO LEGAL FORM



Business Administrator



Corporation Counsel

Certification Required

RECORD OF COUNCIL VOTE – Oct 21														9-0
	AYE	NAY	N.V.	Absent		AYE	NAY	N.V.	Absent		AYE	NAY	N.V.	Absent
RIDLEY	✓				SALEH	✓				LAVARRO	✓			
PRINZ-AREY	✓				SOLOMON	✓				RIVERA	✓			
BOGGIANO	✓				ROBINSON	✓				WATTERMAN, PRES	✓			

N.V. –
(Abstain)

Adopted at a meeting of the Municipal Council of the City of Jersey.



Joyce E. Watterman, President of Council



Sean J. Gallagher, City Clerk

Resolution authorizing the award of a competitively bid contract to Gateway Security, Inc. to provide armed and unarmed security guard services at various City facilities.

RESOLUTION FACT SHEET -

This summary sheet is to be attached to the front of any resolution that is submitted for Council consideration. Incomplete or vague fact sheets will be returned with the resolution.

Project Manager

John Lynch, DPW	201-547-4401 or 646-385-4594	jlynch@jcnj.org
Division	Office of the Director of Public Works	

Note: Project Manager must be available by phone during agenda meeting (Wednesday prior to council meeting @ 1:00 p.m.)

Purpose

To provide security guards at various location citywide.

Contract term (include all)

Three (3) year contract with the option to renew for two (2) additional one (1) year term.

Type of award:

RFP - Competitive Contracting

If "Other Exception", enter type:

Format of resolution and agreement approved by Ray Reddington on September 28, 2020.

ATTACHMENTS:

[GATEWAY REQ AND SCORING MATRIX](#)
[GATEWAY AGREEMENT FOR 2020 - NEW CONTRACT](#)
[GATEWAY EEO'S](#)
[GATEWAY PROPOSAL](#)
[no conflict forms](#)

Approved by	Status:
Silendra Baijnauth, Principal Fiscal Analyst, CPWM	Approved - Sep 28 2020
Walter Kierce, Director OEMHS	None
John McKinney, Attorney	None
Peter Baker, Corporation Counsel	None
Amy Forman, Attorney	None
Nick Strasser, Attorney	None
Norma Garcia, Attorney	None
Ray Reddington, Attorney	Approved - Sep 28 2020
Jeremy Jacobsen, Attorney	None
Sapana Shah, Attorney	None
Jeana Abuan, Public Agency Compliance Officer	Approved - Sep 28 2020
Soraya Hebron, Diversity and Inclusion	Approved - Sep 28 2020
Raquel Tosado, Assistant Purchasing Agent	None
Patricia Vega, Assistant Purchasing Agent	Approved - Oct 01 2020
Patrice Lambert, Purchasing	None
Elizabeth Castillo, Chief Financial Officer	Approved - Oct 05 2020
Brian Platt, Business Administrator	Approved - Oct 08 2020

Requisition #
0194434

CITY OF JERSEY CITY

394 CENTRAL AVE.
3RD FLOOR
JERSEY CITY NJ 07307

Assigned PO #

Vendor
GATEWAY SECURITY, INC
604 MARKET STREET
NEWARK NJ 07105

Dept. Bill To
ADMINISTRATIVE SERVICES
13-15 LINDEN AVENUE EAST
2ND FLOOR
JERSEY CITY NJ 07305

Dept. Ship To
ADMINISTRATIVE SERVICES
13-15 LINDEN AVENUE EAST
2ND FLOOR
JERSEY CITY NJ 07305

GA226494MV

Contact Info
JOHN LYNCH
2015474401

Quantity	UOM	Description	Account	Unit Price	Total
1.00	ENC	ENCUMBRANCY FOR: SECURITY GURADS SERVICES	01-201-31-433-314	100,000.00	100,000.00

CONTRACT AMOUNT =\$5,580,063.84
TEMPORARY ENCUMBRANCY =\$100,000.00



THIS IS A THREE (3) YEAR CONTRACT WITH THE OPTION
TO RENEW FOR TWO ADDITIONAL ONE YEAR TERMS

YEAR 1 IS \$1,770,901.86
YEAR 2 IS \$1,859,733.46
YEAR 3 IS 1,949,428.52

PARTIAL PAYMENT VOUCHERS

Requisition Total 100,000.00

Req. Date: 09/28/2020
Requested By: BAIJNAUTHS
Buyer Id:

Approved By:  
09/28/20



**CITY OF JERSEY CITY
DEPARTMENT OF PUBLIC WORKS**

13-15 LINDEN AVENUE, EAST | JERSEY CITY, NJ 07305
P: 201 547 4400 | F: 201 369 7252



STEVEN M. FULOP
MAYOR OF JERSEY CITY

W. GREG KIERCE
ACTING DIRECTOR

Date: September 24, 2020
To: Raquel Tosado, Purchasing Director, QPA
From: Walter Kierce, Acting DPW Director
Subject : **Recommendation Letter (Gateway Group One)**

Please be advised, three (3) bids were received on July 16, 2020 for Security Guard Services. After reviewing the various bid proposals with the Security Guard RFP Committee we recommend that the contract be awarded to the vendor listed below:

**Gateway Group One
604-608 Market St
Newark New Jersey, 07105**

VENDOR NAME	REQUISITION #	ACCOUNT #	CONTRACT AMOUNT	TEMP. ENCUMBRANCY
Gateway Group One	0193251	01-201-31-433-314	\$5,580,063.84	\$100,000

The total cost of the three (3) year contract is \$5,580,063.84 providing armed and unarmed security guards at 10 City facilities. The City can add and delete locations and hours within the minimum and maximum numbers specified in the Proposal Form. At the City’ s request, the Gateway Group One shall agree to adjust the time of the daily schedule at any facility to accommodate seasonal variations in facility operations.

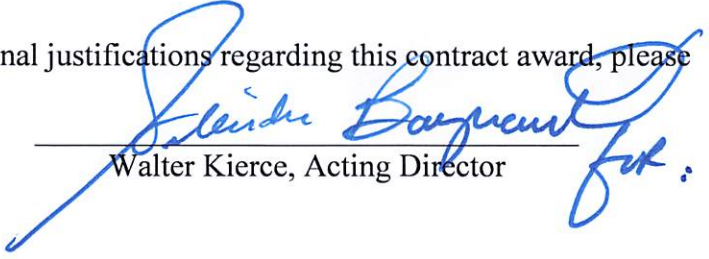
Gateway Group One shall, in a satisfactory and proper manner as determined by the City, perform the following services and functions:

1. Gateway Group One shall provide the City with Security Services, both armed and unarmed, as indicated in the RFP to maintain security at the particular locations as specified by the City.
2. Gateway Group One shall provide security guard services for the surveillance and protection of the particular locations as specified by the City against fire, theft, pilferage, malicious destruction and vandalism in the interior and exterior of said premises.
3. The services of the security guards shall include monitoring the security desk metal detector and x-ray machine, as a receptionist greeting incoming visitors and providing directions when requested, parking lot attendant, patrolling building complex, escorting employees making bank deposits, pumping gas,

providing special security details and other services as required by the Business Administrator or his authorized designee.

Please proceed and utilize the following requisition listed above. Kindly draft the awarding resolution for the **October 7th Council meeting**.

Should you have any questions or need any additional justifications regarding this contract award, please do not hesitate to call my office at X 4400/01.


Walter Kierce, Acting Director

WK/jl

Cc:

Brian Platt, Business Administrator
John Metro, Finance Director
Silendra Bajnauth, CPWM Principal Fiscal Analyst DPW
Hector Ortiz, Asst. DPW Director
Kyle Greaves, Budget Director
Zakia Gregory, Fiscal Office
Nicole Liebhart, Fiscal Office
Patricia Vega, Asst. Purchasing Agent
Paola Campbell, Purchasing Assistant
James Madden, Deputy Director, Department of Housing, Economic Development, and Commerce
Douglas Carlucci, Director Building & Streets

Reviewer:	John Lynch			
Vendor:	Gateway Group One			
			(0-2)	
		Points	Weight	Total
Required Format (15 points)		15	2	30
Technical Specification / plan (10 points)		9	2	18
Management (40 points)		40	2	80
Cost (35 points)		35	2	70
Client references (10 points)		9	2	18
Commitment to diversity (10 points)		9	2	18
TOTAL		<u>117</u>		<u>234</u>

Reviewer:	John Lynch			
Vendor:	Beau Ditel & Associates			
			(0-2)	
		Points	Weight	Total
Required Format (15 points)		15	2	30
Technical Specification / plan (10 points)		6	2	12
Management (40 points)		30	2	60
Cost (35 points)		30	2	60
Client references (10 points)		1	2	2
Commitment to diversity (10 points)		4	2	8
TOTAL		<u>86</u>		<u>172</u>

Reviewer:	John Lynch			
Vendor:	G4S Secure Solutions			
			(0-2)	
		Points	Weight	Total
Required Format (15 points)		15	2	30
Technical Specification / plan (10 points)		10	2	20
Management (40 points)		40	2	80
Cost (35 points)		25	2	50
Client references (10 points)		7	2	14
Commitment to diversity (10 points)		10	2	20
TOTAL		<u>107</u>		<u>214</u>

Reviewer:	DOUGLAS CARLUCCI			
Vendor:	Gateway Group One			
			(0-2)	
		Points	Weight	Total
Required Format (15 points)		15	2	30
Technical Specification / plan (10 points)		10	2	20
Management (40 points)		38	2	76
Cost (35 points)		33	2	66
Client references (10 points)		10	2	20
Commitment to diversity (10 points)		10	2	20
TOTAL		<u>116</u>		<u>232</u>

Reviewer:	DOUGLAS CARLUCCI			
Vendor:	Beau Ditel & Associates			
			(0-2)	
		Points	Weight	Total
Required Format (15 points)		10	2	20
Technical Specification / plan (10 points)		5	2	10
Management (40 points)		20	2	40
Cost (35 points)		20	2	40
Client references (10 points)		0	2	0
Commitment to diversity (10 points)		1	2	2
TOTAL		<u>56</u>		<u>112</u>

Reviewer:	DOUGLAS CARLUCCI			
Vendor:	G4S Secure Solutions			
			(0-2)	
		Points	Weight	Total
Required Format (15 points)		15	2	30
Technical Specification / plan (10 points)		10	2	20
Management (40 points)		35	2	70
Cost (35 points)		25	2	50
Client references (10 points)		7	2	14
Commitment to diversity (10 points)		5	2	10
TOTAL		<u>97</u>		<u>194</u>

Reviewer:	Jim Madden			
Vendor:	Beau Ditel & Associates			
			(0-2)	
		Points	Weight	Total
Required Format (15 points)		14	2	28
Technical Specification / plan (10 points)		7	2	14
Management (40 points)		33	2	66
Cost (35 points)		30	2	60
Client references (10 points)		2	2	4
Commitment to diversity (10 points)		5	2	10
TOTAL		<u>91</u>		<u>182</u>

Reviewer:	Jim Madden			
Vendor:	G4S Secure Solutions			
			(0-2)	
		Points	Weight	Total
Required Format (15 points)		15	2	30
Technical Specification / plan (10 points)		10	2	20
Management (40 points)		40	2	80
Cost (35 points)		29	2	58
Client references (10 points)		7	2	14
Commitment to diversity (10 points)		10	2	20
TOTAL		<u>111</u>		<u>222</u>

AGREEMENT

AGREEMENT made this ___ day of _____, 2020 between the City of Jersey City, a municipal corporation of the State of New Jersey ("City"), City Hall, 280 Grove Street, Jersey City, New Jersey 07302 and Gateway Security, Inc.; of 604 Market Street, Newark, NJ 07105; and

WHEREAS, the City's Division of Administrative Services oversees the security services for various City facilities; and

WHEREAS, Resolution 13-482, approved on July 17, 2013, authorized the City to use the Competitive Contracting Law, N.J.S.A. 40A:11-4.1 et seq. to award a contract for security guard services; and

WHEREAS, the City advertised for proposals and received three (3) proposals; and

WHEREAS, a committee appointed by the City's Business Administrator pursuant to N.J.A.C. 5:34-4.3 reviewed the proposal and prepared a report attached hereto recommending that the contract be awarded to Gateway Security, Inc.; and

WHEREAS, the term of the contract is three (3) years with options to renew the contract for up to two (2) additional one (1) year terms; and

WHEREAS, the total cost of the three (3) year contract is \$5,580,063.84 or \$1,770,901.86 for year one, \$1,859,733.46 for year two and \$1,949,428.52 for year three; and

WHEREAS, Resolution _____ approved on _____, 2020 authorized this Agreement between the City and Gateway Security, Inc.

NOW, THEREFORE, in consideration of the mutual promises and covenants set forth herein, the parties agree as follows:

ARTICLE I Purpose of Agreement

The purpose of this Agreement is for Contractor to provide armed and unarmed security guard services at various City facilities.

ARTICLE II
Scope of Services

1. Contractor shall perform for the City all the services as described in the City's Request for Proposals (RFP). The contract consists of this Agreement and the Contract Documents. This Agreement and the Contract Documents are intended to complement and supplement each other. In the event that there is a conflict or discrepancy between the provisions of this Agreement and the Contract Documents, the provisions of this Agreement shall govern over the provisions of the Contract Documents; the provisions of the City's RFP shall govern over the provisions of the Contractor's Proposal.
2. The contract term is three (3) years effective as of the first calendar day of the second month following the month in which the contract is awarded by the City Council.
3. The scope of services to be performed shall not be materially different from, or more or less extensive, than those specified above unless such modifications are reduced in writing and signed by authorized representatives of the City and Contractor. Any modifications which increase the compensation of the Contractor shall require the prior authorization of the City.

ARTICLE III
Contractual Relationship

1. In performing the services under this agreement, Contractor shall operate and have the status of an independent contractor and shall not act as an agent or employee of the City. As an independent contractor, Contractor shall be solely responsible for determining the means and methods of performing the services described in the Scope of Services.
2. Contractor shall perform the services to be furnished under this Agreement with the degree of skill and care that is required by customarily accepted competent professional practices to assure that all work is correct and appropriate for the purposes intended.

ARTICLE IV
Compensation and Payment

In exchange for performing the services described in Article II herein, the Contractor shall receive a total contract amount not to exceed \$5,580,063.84 for the three year term of the contract or \$1,770,901.86 for year one, \$1,859,733.46 for year two and \$1,949,428.52 for year three, including fees and expenses. Compensation shall be payable upon submission and verification of monthly invoices to the Division of Administrative Services. Each invoice shall include a description of all services and materials for which the invoice is being submitted. Contractor understands that each invoice must be submitted to the governing body of the City for approval

prior to payment. The governing body meets on the second and fourth Wednesdays of each month. The processing time for payment is approximately three (3) weeks.

ARTICLE V
Insurance

See Section 7.6 of the RFP.

ARTICLE VI
Termination

See Section 7.5 of the RFP.

ARTICLE VII
Indemnity

See Section 7.7 of the RFP.

ARTICLE VIII
Entire Agreement

1. This Agreement constitutes the entire agreement among the Cities and Contractor. It supersedes all prior or contemporaneous communications, representations of agreement, whether oral or written with respect to the subject matter thereof and has been induced by no representations, statements or agreements other than those herein expressed. No agreement hereafter made between the parties shall be binding on either party unless reduced to writing and signed by an authorized officer of the party sought to be bound thereby.

2. This agreement shall in all respects be interpreted and construed and the rights of the party thereto shall be governed by the laws of the State of New Jersey.

ARTICLE IX
Assignment

Contractor shall make no assignment nor transfer this Agreement or assign or transfer any part of the work under this Agreement without the written consent of the Cities. This Agreement shall be binding upon the parties hereto, their heirs, executors, legal representatives and assigns.

ARTICLE X
Notice

All notices or other communications given hereunder shall be in writing and shall be deemed to be duly given if delivered to:

Brian Platt
City Business Administrator
City Hall
280 Grove Street
Jersey City, NJ 07302

ARTICLE XI
Compliance with Affirmative Action Plan

(a) If the Agreement exceeds \$40,000.00, it shall be subject to the Affirmative Action Amendments to the Law Against Discrimination, N.J.S.A. 10:5-31 et seq.

(b) This Agreement shall not become effective and Contractor shall provide no services under this Agreement until it has executed the following documents:

1. A supplemental Affirmative Action Agreement pursuant to N.J.S.A. 10:5-31 et seq. (for contracts which exceed \$40,000.00). The Affirmative Action Agreement is attached hereto and is incorporated herein by reference.

2. An Affirmative Action Employee Information Report (form AA-302) (for contracts which exceed \$40,000.00).

ARTICLE XII
New Jersey Business Registration Requirements

The Contractor shall provide written notice to its subcontractors of the responsibility to submit proof of business registration to the Contractor.

Before final payment on the contract is made by the contracting agency, the Contractor shall submit an accurate list and the proof of business registration of each subcontractor or supplier used in the fulfillment of the contract, or shall attest that no subcontractors were used.

For the term of the contract, the Contractor and each of its affiliates and a subcontractor and each of its affiliates (N.J.S.A. 52:32-44(g) (3)) shall collect and remit to the Director, New Jersey Division of Taxation, the use tax due pursuant to the Sales and Use Tax Act on all sales of tangible personal property delivered into this State, regardless of whether the tangible personal property is intended for a contract with a contracting agency.

A business organization that fails to provide a copy of a business registration as required pursuant to section 1 of P.L. 2001, c. 134 (C.52:32-44 et seq.) of subsection e. or f. of section 92 of P.L. 1977, c. 110(C.5:12-92), or that provides false business registration information under the requirements of either of those sections, shall be liable for a penalty of \$25 for each day of violation, not to exceed \$50,000 for each business registration copy not properly provided under a contract with a contracting agency.

ARTICLE XIII
City of Jersey City Lobbyist Disclosure Ordinance

This contract was awarded in accordance with the provisions of the City's Disclosure of Lobbyist Representative Status Ordinance §3-9.1 et seq. adopted on June 12, 2002. As such the undersigned does hereby attest that Contractor either did not retain the services of a lobbyist to lobby on behalf of the Contractor for the award of this contract, or if a lobbyist was retained by the Contractor for such purposes, the Contractor's lobbyist, prior to commencing his/her lobbying activities, filed a notice of lobbyist representative status form with the City Clerk. Any Contractor whose lobbyist failed to comply with the provisions of Ordinance §3-9.1 et seq., following notice and an opportunity to be heard, shall be disqualified from entering into contracts with the City for a period of two (2) years for each violation.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed by their duly authorized officers.

Attest:

City of Jersey City

Sean Gallagher, City Clerk

Brian Platt, Business Administrator

Attest:

Gateway Security, Inc.

SB
9/24/20

**EQUAL EMPLOYMENT OPPORTUNITY (EEO)/
AFFIRMATIVE ACTION (AA) REQUIREMENTS
FOR GOODS, PROFESSIONAL SERVICE AND GENERAL SERVICE CONTRACTS**

**Questions in reference to EEO/AA requirements for Goods,
Professional Service and General Service Contracts should be
directed to:**

**Jeana F. Abuan
Public Agency Compliance Officer (P.A.C.O.)
Department of Administration
Office of Tax Abatement & Compliance
13-15 Linden Avenue, 2nd Floor
Jersey City NJ 07305
Tel. # 201-547-4538
E-Mail Address: abuanj@jcnj.org**

(REVISED 4/13)

EXHIBIT A
MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE
N.J.S.A. 10:5-31 et seq. (P.L. 1975, C. 127)
N.J.A.C. 17:27

GOODS, PROFESSIONAL SERVICE AND GENERAL SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Except with respect to affectional or sexual orientation and gender identity or expression, the contractor will ensure that equal employment opportunity is afforded to such applicants in recruitment and employment, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Such equal employment opportunity shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this nondiscrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex.

The contractor or subcontractor will send to each labor union, with which it has a collective bargaining agreement, a notice, to be provided by the agency contracting officer, advising the labor union of the contractor's commitments under this chapter and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to N.J.S.A. 10:5-31 et seq., as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to make good faith efforts to meet targeted county employment goals established in accordance with N.J.A.C. 17:27-5.2.

APPENDIX A
AMERICANS WITH DISABILITIES ACT OF 1990
Equal Opportunity for Individuals with Disability

The contractor and the _____ of _____ (hereafter "owner") do hereby agree that the provisions of Title II of the Americans With Disabilities Act of 1990 (the "Act") (42 U.S.C. 5121 01 et seq.), which prohibits discrimination on the basis of disability by public entities in all services, programs, and activities provided or made available by public entities, and the rules and regulations promulgated pursuant thereto, are made a part of this contract. In providing any aid, benefit, or service on behalf of the owner pursuant to this contract the contractor agrees that the performance shall be in strict compliance with the Act. In the event that the contractor, its agents, servants, employees, or subcontractors violate or are alleged to have violated the Act during the performance of this contract, the contractor shall defend and/or arrange in any action or administrative proceeding commenced pursuant to this Act. The contractor shall indemnify, protect, and save harmless the owner, its agents, servants, and employees from and against any and all suits, claims, losses, damages, or damages of whatever kind or nature arising out of or claimed to arise out of this alleged violation. The contractor shall, at its own expense, appear, defend, and pay any and all costs, for legal services and any and all costs and other expenses arising from such action or administrative proceeding or incurred in connection therewith. In any and all complaints brought pursuant to the owner's grievance procedure, the contractor agrees to abide by any decision of the owner which is rendered pursuant to said grievance procedure. If any action or administrative proceeding results in an award of damages against the owner, or if the owner incurs any expense to cure a violation of the ADA which has been brought pursuant to its grievance procedure, the contractor shall satisfy and discharge the same at its own expense.

The owner shall, as soon as practicable after a claim has been made against it, give written notice thereof to the contractor along with full and complete particulars of the claim. If any action or administrative proceeding is brought against the owner or any of its agents, servants, and employees, the owner shall expeditiously forward or have forwarded to the contractor every demand, complaint, notice, summons, pleading, or other process received by the owner or its representatives.

It is expressly agreed and understood that any approval by the owner of the services provided by the contractor pursuant to this contract will not relieve the contractor of its obligation to comply with the Act and to defend, indemnify, protect, and save harmless the owner pursuant to this paragraph.

It is further agreed and understood that the owner assumes no obligation to indemnify or save harmless the contractor, its agents, servants, employees and subcontractors for any claim whatsoever arising out of their performance of this Agreement. Furthermore, the contractor expressly understands and agrees that the provisions of this indemnification clause shall in no way limit the contractor's obligations assumed in this Agreement, nor shall they be construed to relieve the contractor from any liability, nor preclude the owner from taking any other actions available to it under any other provisions of the Agreement or otherwise at law.

Representative's Name: Trish Kuhn's Elavia - CEO & President
Representative's Signature: [Signature]
Name of Company: Gateway Security Inc.
Tel. No.: 973-274-3404 Date: 7/21/20



**CITY OF JERSEY CITY
DEPARTMENT OF BUSINESS ADMINISTRATION
OFFICE OF DIVERSITY AND INCLUSION**



SUPPLIER DIVERSITY BIDDER QUESTIONNAIRE

The City of Jersey City is committed to ensuring that its utilization of vendors reflects the diversity of its community. Please complete this form to assist us with monitoring our supplier diversity performance.

Business Name: Gateway Security, Inc.
Address: 604-608 Market Street, Newark, New Jersey 07105
Phone: 973-274-3404
Email: kjelavia@gatewaygroupone.com
Contact Name: Kurus Elavia

Please indicate if your business qualifies as any of the following: (See definitions for clarification)

- Minority Owned
- Woman Owned
- Veteran Owned
- Disability Owned
- Lesbian, Gay, Bisexual, Transgender Owned
- None

Please indicate if your business is currently certified by an authorized certifying body as any of the following:

- Minority Business Enterprise
- Woman Business Enterprise
- Veteran Business Enterprise
- Disability Owned Business Enterprise
- Lesbian, Gay, Bisexual, Transgender Business Enterprise
- Disadvantaged Business Enterprise
- Small Business Enterprise
- None

THE CITY OF JERSEY CITY IS AN AFFIRMATIVE ACTION & EQUAL OPPORTUNITY EMPLOYER AND COMPLIES WITH ALL LOCAL, STATE AND FEDERAL LAWS AND REGULATIONS IN EMPLOYMENT AND CONTRACTING.

CERTIFICATE OF EMPLOYEE INFORMATION REPORT

RENEWAL

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of 15-DEC-2019 to 15-DEC-2022

GATEWAY SECURITY INC.
604 MARKET STREET
NEWARK NJ 07105



A handwritten signature in cursive script, reading "Elizabeth Maher Muoio".

ELIZABETH MAHER MUOIO
State Treasurer

**STATE OF NEW JERSEY
DEPARTMENT OF THE TREASURY
DIVISION OF REVENUE AND ENTERPRISE SERVICES
SHORT FORM STANDING**

**GATEWAY SECURITY INC.
0100091298**

I, the Treasurer of the State of New Jersey, do hereby certify that the above-named New Jersey Domestic For-Profit Corporation was registered by this office on June 29, 1979.

As of the date of this certificate, said business continues as an active business in good standing in the State of New Jersey, and its Annual Reports are current.

I further certify that the registered agent and office are:

**THE CORPORATION TRUST COMPANY
820 BEAR TAVERN ROAD
WEST TRENTON, NJ 08628**



IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my Official Seal at Trenton, this 14th day of July, 2020

**Elizabeth Maher Muoio
State Treasurer**

Certificate Number : 6109183790

Verify this certificate online at

https://www1.state.nj.us/TYTR_StandingCert.JSP/Verify_Cert.jsp



STATE OF NEW JERSEY BUSINESS REGISTRATION CERTIFICATE

Taxpayer Name: GATEWAY SECURITY INC.
Trade Name: GATEWAY GROUP ONE
Address: 604 MARKET ST
NEWARK, NJ 07105-2911
Certificate Number: 0101995
Effective Date: June 29, 1979
Date of Issuance: January 08, 2019

For Office Use Only:
20190108111924410

**CITY OF JERSEY CITY
ADDENDUM ACKNOWLEDGEMENT FORM
REQUEST FOR PROPOSALS FOR
SECURITY GUARD SERVICES**

The undersigned acknowledges receipt of the following addenda to the proposal document:

THE COMPLETED ACKNOWLEDGEMENT OF ADDENDA FORM SHOULD BE RETURNED WITH PROPOSAL PACKAGE: NOT TO BE SENT SEPARATELY

NOTE: Failure to acknowledge receipt of all addenda will cause the proposal to be considered non-responsive and proposal will be rejected. Acknowledged receipt of each addendum must be clearly established and included with the proposal pursuant to N.J.S.A. 40A:11-23.2 (e).

Addendum No. 1 Dated 06/23/2020

Addendum No. 2 Dated 06/25/2020

Addendum No. 3 Dated 07/07/2020

Addendum No. 4 Dated 07/09/2020

Name of Vendor: Gateway Security, Inc.

Street Address: 604-608 Market Street

City, State, Zip: Newark, New Jersey 07105

Authorized Signature: 

Date: 7/21/20

STATE OF NEW JERSEY
Division of Purchases & Property
Contract Compliance Audit Unit
BEO Monitoring Program

EMPLOYEE INFORMATION REPORT

IMPORTANT-READ INSTRUCTIONS CAREFULLY BEFORE COMPLETING FORM. FAILURE TO PROPERLY COMPLETE THE ENTIRE FORM AND TO SIGN IT WILL REQUIRE \$150.00 PER DAY DELAY IN ISSUANCE OF YOUR CERTIFICATE. DO NOT SUBMIT EEO-1 REPORT FOR SECTION B, ITEM 11. For instructions on completing this form, go to <http://www.state.nj.gov/eo/eocontract/compliance/ed/eeo1.htm>

SECTION A - COMPANY IDENTIFICATION

1. FID. NO. OR SOCIAL SECURITY 22-226-6653	2. TYPE OF BUSINESS <input type="checkbox"/> 1. INFO <input checked="" type="checkbox"/> 2. SERVICE <input type="checkbox"/> 3. WHOLESALE <input type="checkbox"/> 4. RETAIL <input type="checkbox"/> 5. OTHER	3. TOTAL NO. EMPLOYEES IN THE ENTIRE COMPANY 1341
4. COMPANY NAME Gateway Security, Inc.		
5. STREET 604-608 Market St	CITY Newark	COUNTY Essex
STATE New Jersey	ZIP CODE 07105	
6. NAME OF PARENT OR ASSOCIATED COMPANY (IF NONE, SO INDICATE) City of Jersey City		
7. CHECK ONE IN THIS CATEGORY: <input checked="" type="checkbox"/> SINGLE ESTABLISHMENT EMPLOYER <input type="checkbox"/> MULTIPLE ESTABLISHMENT EMPLOYER		
8. IS MULTIPLE ESTABLISHMENT EMPLOYER? STATE THE NUMBER OF ESTABLISHMENTS IN NJ		
9. TOTAL NUMBER OF EMPLOYEES AT ESTABLISHMENT WHICH HAS BEEN AWARDED THE CONTRACT, IN PUBLIC AGENCY AWARDING CONTRACT		
CITY Jersey City	COUNTY Hudson	STATE NJ
ZIP CODE 07302		
Official Use Only	DATE RECEIVED	ASSIGNED CERTIFICATION NUMBER

SECTION B - EMPLOYMENT DATA

11. Report all permanent, temporary and part-time employees ON YOUR OWN PAYROLL. Enter the appropriate figures on all lines and in all columns. When there are no employees in a particular category, enter a zero. Include ALL employees, not just those in minority/non-minority categories, in columns 1, 2, & 3. **DO NOT SIGNIF**

JOB CATEGORIES	ALL EMPLOYEES			PERMANENT EMPLOYEES (MINORITY EMPLOYEES SEPARATELY)											
	COL. 1 TOTAL (Col. 2 + 3)	COL. 2 MALE	COL. 3 FEMALE	BLACK		HISPANIC		AMER. INDIAN		ASIAN		NON BI-RACE		OTHER	
				BLACK	HISPANIC	AMER. INDIAN	ASIAN	NON BI-RACE	BLACK	HISPANIC	AMER. INDIAN	ASIAN	NON BI-RACE		
Offices/Managers	10	7	3	0	2	0	2	3	1	0	0	1	1		
Professionals	10	4	6	0	0	0	2	2	1	2	0	0	3		
Technicians	0														
Skilled Workers	0														
Office & Clerical	21	8	13	4	4	0	0	0	5	5	0	1	2		
Craftworkers (Skilled)	0														
Operations (Semi-skilled)	0														
Laborers (Unskilled)	0														
Service Workers	1300	680	620	370	132	5	29	144	337	121	4	26	132		
TOTAL	1341	699	642	374	138	5	33	149	344	128	4	28	138		
Total employment from previous Report (if any)															
Temporary & Part-Time Employees	This data below shall NOT be included in the figures for the appropriate categories above.														

12. HOW WAS INFORMATION AS TO RACE OR ETHNIC GROUP IN SECTION B OBTAINED? <input type="checkbox"/> 1. Visual Survey <input checked="" type="checkbox"/> 2. Employment Record <input type="checkbox"/> 3. Other (Specify)	14. IS THIS THE FIRST Employee Information Report Submitted? 1. YES <input type="checkbox"/> 2. NO <input checked="" type="checkbox"/>	15. IF NO, DATE LAST REPORT SUBMITTED MO. DAY YEAR 06 24 2020
13. DATES OF PAYROLL PERIOD USED From 12/15/16 To 12/15/19		

SECTION C - SIGNATURE AND IDENTIFICATION

16. NAME OF PERSON COMPLETING FORM (Name of Title) Kurus Elavia	SIGNATURE 	TITLE CEO & President	DATE MO. DAY YEAR 07 21 20
17. ADDRESS NO. & STREET 604-608 Market St. Newark	CITY Newark	COUNTY Essex	STATE NJ
		ZIP CODES (AREA CODE, NO. EXCHANGE) 07930 973-274 -3404	

STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY
Division of Purchase & Property Contract Compliance Audit Unit EEO Monitoring Program
VENDOR ACTIVITY SUMMARY REPORT

NEW HIRES PROMOTIONS TRANSFERS TERMINATIONS (CHECK (X) APPROPRIATE ACTIVITY)

CERTIFICATE NO. 15844

DATES OF PAYROLL PERIOD USED: FROM 12/15/16 TO 12/15/19

NAME OF FACILITY:

Gateway Security, Inc.

Street City County State ZIP Code
 604-608 Market St. Newark Essex New Jersey 07105

JOB CATEGORIES	MALE						FEMALE					
	Total	Black	Hispanic	AM. Indian	Asian	Non-Min.	Total	Black	Hispanic	AM. Indian	Asian	Non-Min.
OFFICIALS & MANAGERS	4	2	1	0	0	1	2	1	1	0	0	0
PROFESSIONALS												
TECHNICIANS												
SALES WORKERS												
OFFICE & CLERICAL	19	7	4	0	4	4	24	9	6	0	1	8
CRAFTWORKERS												
OPERATIVES												
LABORERS												
SERVICE WORKERS	1169	738	328	0	8	95	1199	851	222	7	67	52
TOTAL	1192	747	333	0	12	100	1225	861	229	7	68	60

I certify that the information on this form is true and correct.

NAME OF PERSON COMPLETING FORM (Print or Type)

SIGNATURE

DATE SUBMITTED

7/21/20

LAST FIRST MI

Elavia Kurus J

ADDRESS (NO. & STREET)

(CITY)

(STATE)

(ZIP)

PHONE (AREA CODE, NO., EXTENSION)

604-608 Market St. Newark NJ 07105 973-274-3404

STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY
 Division of Purchase & Property Contract Compliance Audit Unit EEO Monitoring Program
 VENDOR ACTIVITY SUMMARY REPORT

NEW HIRES PROMOTIONS TRANSFERS TERMINATIONS (CHECK (X) APPROPRIATE ACTIVITY)

CERTIFICATE NO. 15844

DATES OF PAYROLL PERIOD USED: FROM 12/15/16 TO 12/15/19

NAME OF FACILITY:

Gateway Security, Inc.

Street City County State ZIP Code
 604-608 Market St. Newark Essex New Jersey 07105

JOB CATEGORIES	MALE						FEMALE					
	Total	Black	Hispanic	AM. Indian	Asian	Non-Min.	Total	Black	Hispanic	AM. Indian	Asian	Non-Min.
OFFICIALS & MANAGERS												
PROFESSIONALS												
TECHNICIANS												
SKILLED WORKERS												
OFFICE & CLERICAL												
RAFTWORKERS												
OPERATIVES												
LABORERS												
SERVICE WORKERS	7	4	1	0	0	2	5	2	1	0	0	1
TOTAL	7	4	1	0	0	2	5	2	1	0	0	1

I certify that the information on this form is true and correct.

NAME OF PERSON COMPLETING FORM (Print or Type)

SIGNATURE

DATE SUBMITTED

7/21/20

LAST FIRST MI

Elavia Kurus J

ADDRESS (NO. & STREET)

(CITY)

(STATE)

(ZIP)

PHONE (AREA CODE, NO., EXTENSION)

604-608 Market St. Newark NJ 07105 973-274-3404

STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY
 Division of Purchase & Property Contract Compliance Audit Unit EEO Monitoring Program
 VENDOR ACTIVITY SUMMARY REPORT

NEW HIRES PROMOTIONS TRANSFERS TERMINATIONS (CHECK (X) APPROPRIATE ACTIVITY)

CERTIFICATE NO. 15844

DATES OF PAYROLL PERIOD USED: FROM 12/15/16 TO 12/15/19

NAME OF FACILITY:

Gateway Security, Inc.

STREET CITY COUNTY STATE ZIP CODE
 604-608 Market St. Newark Essex New Jersey 07105

JOB CATEGORIES	MALE						FEMALE					
	Total	Black	Hispanic	AM. Indian	Asian	Non-Min.	Total	Black	Hispanic	AM. Indian	Asian	Non-Min.
OFFICIALS & MANAGERS												
PROFESSIONALS												
TECHNICIANS												
SALES WORKERS												
OFFICE & CLERICAL												
CONTRACTORS												
OPERATIVES												
LABORERS												
SERVICE WORKERS												
TOTAL	89	59	19	0	4	7	62	41	13	0	3	5
TOTAL	89	59	19	0	4	7	62	41	13	0	3	5

I certify that the information on this form is true and correct.

NAME OF PERSON COMPLETING FORM (Print or Type)

SIGNATURE *[Signature]*

DATE SUBMITTED 7/21/20

LAST FIRST MI

Elavia Kurus J

ADDRESS (NO. & STREET) (CITY) (STATE) (ZIP) PHONE (AREA CODE, NO., EXTENSION)

604-608 Market St. Newark NJ 07105 973-274-3404

STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY
 Division of Purchase & Property Contract Compliance Audit Unit EEO Monitoring Program
 VENDOR ACTIVITY SUMMARY REPORT

NEW HIRES PROMOTIONS TRANSFERS TERMINATIONS (CHECK (X) APPROPRIATE ACTIVITY)

CERTIFICATE NO. 15844

DATES OF PAYROLL PERIOD USED: FROM 12/15/16 TO 12/15/19

NAME OF FACILITY:

Gateway Security, Inc.

STREET CITY COUNTY STATE ZIP CODE
 604-608 Market St. Newark Essex New Jersey 07105

JOB CATEGORIES	MALE						FEMALE					
	Total	Black	Hispanic	AM. Indian	Asian	Non-Min.	Total	Black	Hispanic	AM. Indian	Asian	Non-Min.
OFFICIALS & MANAGERS	2	1	0	0	0	1	0	0	0	0	0	0
PROFESSIONALS												
TECHNICIANS												
SERVICE WORKERS												
OFFICE & CLERICAL	14	9	3	0	1	1	21	14	4	0	1	2
CRAFTWORKERS												
OPERATIVES												
LABORERS												
SERVICE WORKERS	1971	964	423	5	188	451	1698	1125	350	9	82	132
TOTAL	1987	914	426	5	189	453	1719	1139	354	9	83	134

I certify that the information on this form is true and correct.

NAME OF PERSON COMPLETING FORM (Print or Type)

SIGNATURE

DATE SUBMITTED

7/21/20

LAST FIRST MI

Elavia Kurus J

ADDRESS (NO. & STREET) (CITY) (STATE) (ZIP) PHONE (AREA CODE, NO., EXTENSION)

604-608 Market St. Newark NJ 07105 973-274-3404



CITY OF JERSEY CITY
DIVISION OF PURCHASING

394 CENTRAL AVENUE, 3RD FLOOR | JERSEY CITY, NJ 07307
P: 201 547 5155/5156



STEVEN M. FULOP
MAYOR OF JERSEY CITY

PETER FOLGADO
DIRECTOR OF PURCHASING, QPA, RPPQ

CERTIFICATION REGARDING SUSPENSION/DEBARMENT

I am Kurus Elavia, CEO & President of the firm of, the Contractor who submitted the lowest responsible bid for the project known as Security Guard Services.

I executed the Proposal submitted to the City of Jersey City with the full authority to do so. As of the date of execution of this Certification on this 23rd day of July, 2020 the firm of Gateway Security, Inc. nor any affiliates of the firm have not been suspended or debarred from submitting bid proposals by the United States of America, its departments, divisions, and agencies or the State of New Jersey, its department, divisions, and agencies.

I certify that the foregoing statements are true. I am aware that if any of the foregoing statements made by me are willfully false, I am subject to punishment.

Gateway Security, Inc.
(Name of Contractor)

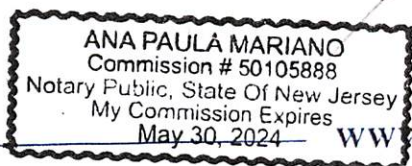
Sworn to and subscribed
before me this
22nd day of July, 2020

Signed [Signature] By:

Dated: 7/22/20

Title: CEO & President

Sworn and subscribed to before me
this 22nd day of July, 2020
Ana Paula Mariano



WWW.JERSEYCITYNJ.GOV



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
7/20/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

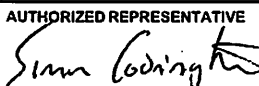
PRODUCER Hugh Wood Inc, Philadelphia 200 South Broad Street Philadelphia PA 19102	CONTACT NAME: PHONE (A/C, No, Ext): 215-732-0500 FAX (A/C, No): 215-732-1208 E-MAIL ADDRESS: insurance@hughwood.com	
	INSURER(S) AFFORDING COVERAGE NAIC #	
INSURED Gateway Security, Inc. Gateway Frontline Services, Inc. 604-608 Market Street Newark NJ 07105	INSURER A : Lloyds of London	
	INSURER B : Liberty Ins. Underwriters Inc 19917	
	INSURER C : United States Fire Ins Company 21113	
	INSURER D : The North River Insurance Co.	
	INSURER E : ENDURANCE AMER INS CO 10641	
INSURER F :		

COVERAGES **CERTIFICATE NUMBER:** 1805271112 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

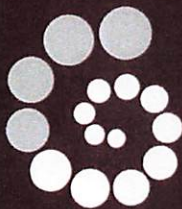
INSR LTR	TYPE OF INSURANCE	ADDL SUBR (NSD WVD)	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:		MPL179764619	10/24/2019	8/24/2020	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 50,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 5,000,000 PRODUCTS - COMP/OP AGG \$ 1,000,000 Prof Liability Occ \$ 1,000,000
C	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY <input checked="" type="checkbox"/> Comp/Coll		138-764588-4	8/24/2019	8/24/2020	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ Comp/Coll \$ \$1,000
B	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$		100022651703	11/23/2019	8/24/2020	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000 \$
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory In NH) If yes, describe under DESCRIPTION OF OPERATIONS below	<input type="checkbox"/> Y / <input checked="" type="checkbox"/> N <input checked="" type="checkbox"/> Y / <input type="checkbox"/> N N/A	406-731951-9	8/24/2019	8/24/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
E A	Excess Liability Cyber Liability		EXC30001380500 MPL179657319	11/23/2019 8/24/2019	8/24/2020 8/24/2020	Occurrence/Aggregate 15,000,000 Occurrence/Aggregate 5,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
The City of Jersey City is included as additional insured as respects liability (GL & AL) when required by written contract or agreement.

CERTIFICATE HOLDER City of Jersey City Attn: Peter Folgado 394 Central Avenue, 2nd Floor Jersey City NJ 07307	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
--	--

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GATEWAY



SECURITY INC.

LETTER OF INTENT

Attn: Raquel Tosado, Assistant Purchasing Agent
Jersey City Department of Administration
394 Central Ave., 2nd Floor
Jersey City, NJ 07307

Dear Ms. Tosado:

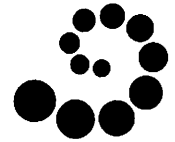
The undersigned as respondent, has submitted the attached Proposal in response to a Request for Proposals (RFP), issued by the City of Jersey City (City), dated **July 23, 2020** in connection with the City's need for Security Guard Services.

Gateway Security, Inc. HEREBY STATES

1. The Proposal contains accurate, factual and complete information.
2. **Gateway Security, Inc.** agrees to participate in good faith in the procurement process as described in the RFP and to adhere to the City's procurement schedule.
3. **Gateway Security, Inc.** acknowledges that all costs incurred by it in connection with the preparation and submission of the Proposal prepared and submitted in response to the RFP, or any negotiation which results therefrom shall be borne exclusively by the Respondent.
4. **Gateway Security, Inc.** hereby declares that the only persons participating in this Proposal as Principals are named herein and that no person other than those herein mentioned has any participation in this Proposal or in any contract to be entered into with respect thereto. Additional persons may subsequently be included as participating Principals, but only if acceptable to the City.
5. **Gateway Security, Inc.** declares that this Proposal is made without connection with any other person, firm or parties who has submitted a Proposal, except as expressly set forth below and that it has been prepared and has been submitted in good faith and without collusion or fraud.

SECURITY SERVICES | FRONTLINE SERVICES | FRONTLINE ACADEMY

604-608 Market Street • Newark • NJ 07105
973.465.8006 • www.GatewayGroupOne.com



6. **Gateway Security, Inc.** acknowledges and agrees that the City may modify, amend, suspend and/or terminate the procurement process (in its sole judgment). In any case, the City shall not have any liability to the Respondent for any costs incurred by the Respondent with respect to the procurement activities described in this RFP.

7. **Gateway Security, Inc.** acknowledges that any contract executed with respect to the provision of security services must comply with all applicable affirmative action and similar laws. Respondent hereby agrees to take such actions as are required in order to comply with such applicable laws.

(Signature of Chief Executive Officer or Principle)

Kurus Elavia

CEO & President - July 23, 2020

CERTIFICATION OF RESPONDENT'S COMPLIANCE WITH SECTION 3-51G OF THE MUNICIPAL CODE MANDATING HOURLY RATES OF PAY, VACATION BENEFITS & HEALTH INSURANCE BENEFITS FOR UNARMED GUARDS, AND COMPLIANCE WITH ARMED GUARDS WAGE AND BENEFIT REQUIREMENTS AS SET FORTH IN THIS RFP

With regard to unarmed guards, the contract is subject to Chapter 3, Article VI, Section 3-SIG and Section 3-51.3 of the City Code. Copies of Section 3-SIG and Section 3-51.3 of the City Code are attached. All employees of the Respondent subject to the City Code shall receive no less than statutorily required wage and benefits rates provided therein.

With regard to armed guards, the contract is subject to wage and benefit requirements as set forth in this RFP, Section 7.9.4.

Pursuant to Chapter 3, Article VI, Section 3-SIG of the City Code, all employees providing unarmed security guard services employed by the Respondent pursuant to this solicitation shall receive an hourly supplement furnished by the Respondent in one of the following ways: 1) in the form of health benefits that cost the employer the entire required hourly supplemental amount; 2) by providing a portion of the supplement in the form of health benefits and the balance in cash; or 3) by providing the entire supplement in cash. The required hourly supplemental rate shall be equal to the monetary value of the benefits provided by the collective bargaining agreement covering the largest number of hourly non-supervisory employees employed within Hudson County (see wage, benefits and paid leave chart below).

All employees providing unarmed security guard services will receive standard paid leave as required by City Code Chapter 3, Article VI, Section 3-SIG (see wage, benefits and paid leave chart below).

The Respondent shall retain for a 90-day transitional employment period all employees who were employed by the terminated contractor and its subcontractors at the building(s) covered by the predecessor's terminated contract.

During the transitional employment period, if the City finds that fewer employees are required to perform the new service contract than had been performing such services under the terminated contract, then per the City's finding and with written consent from the City, the successor contractor may undertake a layoff process, and shall retain employees by seniority within job classification. The successor contractor shall maintain a preferential hiring list of those employees not retained, if any, from which the successor contractor or its subcontractors shall hire additional employees. Except for such layoffs, during the 90-day transition period, the successor contractor shall not discharge without cause an employee retained pursuant to this section. Neither Respondents nor the successor contractor have

the ability to alter the scope of work number of personnel or hours required at each location as per the within RFP, without prior written consent of the City.

At the end of the 90-day transition employment period, the successor contractor shall perform a written performance evaluation for each employee retained pursuant to this section. If employee's performance during such 90-day period is satisfactory, the successor contractor or subcontractor shall offer the employee continued employment under the terms and conditions established by the successor contractor or subcontractor or as required by law.

The Respondent providing unarmed security guard services shall also make a good faith effort to hire persons who are residents of Jersey City, women and minorities. (Please see the attached copy of Section 3-SIG for all information).

All Respondents are required to attach this certification a statement describing how the Respondent will provide the employee benefits required for unarmed and armed security guards.

The Respondent awarded the contract shall keep **Certified** copies of payroll records for each employee performing any work under the contract showing that it has complied with the wage and benefit provisions set forth herein. The records shall be kept for two years from the date of the final payment.

During the term of the contract, the records shall be available during normal business hours for inspection by the City Business Administrator or his designee. The Contractor's non-compliance with Section 3-SIG and/or this RFP will be considered a material breach of contract which if not cured within ten business days of notice by the City will be grounds to terminate the contract.

In signing this document, Respondent certifies that it will comply with wage and benefits provisions of Section 3-SIG and this RFP. Compliance with this ordinance is a condition of acceptable performance under the contract. Failure to comply with the terms of the ordinance shall be grounds for terminating the contract.

Ana Sciara
Witness

Gateway Security, Inc.
Name of Respondent

By: Kurus Elavia

Title: CEO & President

NON COLLUSION AFFIDAVIT

**STATE OF NEW JERSEY
CITY OF JERSEY CITY sis:**

I certify that I am CEO & President

of the firm of Gateway Security, Inc.

the Respondent making the proposal for the above named project, and that I executed the said proposal with full authority so to do; that said Respondent has not, directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above named project; and that all statements contained in said proposal and in this affidavit are true and correct, and made with full knowledge that the City of Jersey City relies upon the truth of the statements contained in said proposal and in the statements contained in this affidavit in awarding the contract for the said project.

I further warrant that no person or selling agency has been employed to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by (N.J.S.A.52: 34-25)

(Signature of Respondent) 

SUBSCRIBED AND SWORN TO
BEFORE ME THIS DAY July 22 OF 2020

(TYPE OR PRINT NAME OF AFFIANT UNDER SIGNATURE)

NOTARY PUBLIC OF UNION - New Jersey
MY COMMISSION EXPIRES: 2024.

Sworn to and subscribed
before me this
22nd day of July, 2020



Ana Paula Mariano

**NOTE:
THIS FORM MUST BE COMPLETED, NOTARIZED AND RETURNED WITH THIS PROPOSAL**

STATEMENT OF OWNERSHIP DISCLOSURE

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name of Organization: Gateway Security, Inc.

Organization Address: 604-608 Market Street, Newark, New Jersey 07105

Part I Check the box that represents the type of business organization:

- Sole Proprietorship (skip Parts II and III, execute certification in Part IV)
- Non-Profit Corporation (skip Parts II and III, execute certification in Part IV)
- For-Profit Corporation (any type) Limited Liability Company (LLC)
- Partnership Limited Partnership Limited Liability Partnership (LLP)
- Other (be specific): _____

Part II

- The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. **(COMPLETE THE LIST BELOW IN THIS SECTION)**

OR

- No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member in the limited liability company owns a 10 percent or greater interest therein, as the case may be. **(SKIP TO PART IV)**

(Please attach additional sheets if more space is needed):

Name of Individual or Business Entity	Home Address (for Individuals) or Business Address
Kurus Elavia	4 Deer Hill Road, Chester, New Jersey 07930

Part III DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. **Attach additional sheets if more space is needed.**


Website (URL) containing the last annual SEC (or foreign equivalent) filing	Page #'s


Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II other than for any publicly traded parent entities referenced above. The disclosure shall be continued until names and addresses of every noncorporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. Attach additional sheets if more space is needed.

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Home Address (for Individuals) or Business Address

Part IV Certification

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the City of Jersey City is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with City of Jersey City to notify the City of Jersey City in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the City of Jersey City to declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print):	Kurus, J Eavia	Title:	CEO & President
Signature:		Date:	July 22, 2020

SIGNATURE: 
 TITLE: CEO & President

Sworn to and subscribed before me this 22nd day of July, 2020

SUBSCRIBED AND SWORN TO BEFORE ME THIS 22nd DAY OF July OF 2020.
 (TYPE OR PRINT NAME OF AFFIANT UNDER SIGNATURE)
 NOTARY PUBLIC OF
 MY COMMISSION EXPIRES: 2020

ANA PAULA MARIANO
 Commission # 50105888
 Notary Public, State Of New Jersey
 My Commission Expires
 May 30, 2024



(NOTE: THIS FORM MUST BE COMPLETED, NOTARIZED AND RETURNED WITH THIS PROPOSAL).

CITY OF JERSEY CITY, NEW JERSEY 07307
DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN

COMPANY NAME: Gateway Security, Inc.

PART 1: CERTIFICATION
BIDDERS MUST COMPLETE PART 1 BY CHECKING EITHER BOX.
FAILURE TO CHECK ONE OF THE BOXES WILL RENDER THE PROPOSAL NON-RESPONSIVE.

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that neither the person or entity, nor any of its parents, subsidiaries, or affiliates, is identified on the Department of Treasury's Chapter 25 list as a person or entity engaging in investment activities in Iran. The Chapter 25 list is found on the Division's website at <http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf>. Bidders must review this list prior to completing the below certification. Failure to complete the certification will render a bidder's proposal non-responsive. If the Director finds a person or entity to be in violation of law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

PLEASE CHECK THE APPROPRIATE BOX:

I certify, pursuant to Public Law 2012, c. 25, that neither the bidder listed above nor any of the bidder's parents, subsidiaries, or affiliates is listed on the N.J. Department of the Treasury's list of entities determined to be engaged in prohibited activities in Iran pursuant to P.L. 2012, c. 25 ("Chapter 25 List"). I further certify that I am the person listed above, or I am an officer or representative of the entity listed above and am authorized to make this certification on its behalf. I will sign Part 2 and sign and complete the Certification below.

OR

I am unable to certify as above because the bidder and/or one or more of its parents, subsidiaries, or affiliates is listed on the Department's Chapter 25 list. I will provide a detailed, accurate and precise description of the activities in Part 2 below and sign and complete the Certification below. Failure to provide such will result in the proposal being rendered as non-responsive and appropriate penalties, fines and/or sanctions will be assessed as provided by law.

PART 2: PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN

You must provide a detailed, accurate and precise description of the activities of the bidding person/entity, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the box below.

Name _____ Relationship to Bidder/Offeror _____
Description of Activities _____
Duration of Engagement _____ Anticipated Cessation Date _____
Bidder/Offeror Contact Name _____ Contact Phone Number _____

Certification: I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the above-referenced person or entity. I acknowledge that the State of New Jersey is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of any contracts with the State to notify the State in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreement(s) with the State of New Jersey and that the State at its option may declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print): Kurus J Elavia

Signature: 

Title: CEO & President

Date: July 21, 20

Gateway Security Inc Guard Services

5 Year Budget effective September 1, 2020

		Number of FTE's	Weekly Hours	Annual Hours	Wages per hour	Hourly Benefits	Paid Leave	Payroll Tax	Workers Comp & Overhead	Bill per hour	Bill per Week	Bill per Year
Year 1	Unarmed	25.81	1,032.50	53,690.00	\$ 13.31	\$ 3.15	\$ 0.97	\$ 2.19	3.55	\$ 23.17	23,923.03	1,243,997.30
	Armed	7.85	314.00	16,328.00	\$ 22.15	\$ 1.26	\$ 1.09	\$ 3.65	4.12	\$ 32.27	10,132.78	526,904.56
	Total Year 1	33.66	1,346.50	70,018.00							\$ 34,055.81	\$ 1,770,901.86
Year 2	Unarmed	25.81	1,032.50	53,690.00	\$ 14.06	\$ 3.46	\$ 1.03	\$ 2.32	3.62	\$ 24.49	25,285.93	1,314,868.10
	Armed	7.85	314.00	16,328.00	\$ 22.90	\$ 1.38	\$ 1.13	\$ 3.77	4.19	\$ 33.37	10,478.18	544,865.36
	Total Year 2	33.66	1,346.50	70,018.00							\$ 35,764.11	\$ 1,859,733.46
Year 3	Unarmed	25.81	1,032.50	53,690.00	\$ 14.81	\$ 3.80	\$ 1.08	\$ 2.44	3.69	\$ 25.82	26,659.15	1,386,275.80
	Armed	7.85	314.00	16,328.00	\$ 23.65	\$ 1.52	\$ 1.17	\$ 3.89	4.26	\$ 34.49	10,829.86	563,152.72
	Total Year 3	33.66	1,346.50	70,018.00							\$ 37,489.01	\$ 1,949,428.52
Year 4	Unarmed	25.81	1,032.50	53,690.00	\$ 15.56	\$ 4.14	\$ 1.14	\$ 2.56	3.76	\$ 27.16	28,042.70	1,458,220.40
	Armed	7.85	314.00	16,328.00	\$ 24.40	\$ 1.66	\$ 1.20	\$ 4.02	4.33	\$ 35.61	11,181.54	581,440.08
	Total Year 4	33.66	1,346.50	70,018.00							\$ 39,224.24	\$ 2,039,660.48
Year 5	Unarmed	25.81	1,032.50	53,690.00	\$ 16.31	\$ 4.48	\$ 1.19	\$ 2.69	3.83	\$ 28.50	29,426.25	1,530,165.00
	Armed	7.85	314.00	16,328.00	\$ 25.15	\$ 1.79	\$ 1.24	\$ 4.14	4.40	\$ 36.72	11,530.08	599,564.16
	Total Year 5	33.66	1,346.50	70,018.00							\$ 40,956.33	\$ 2,129,729.16
5 Year TCV	Unarmed	25.81	5,162.50	268,450.00	\$ 14.81	3.806	1.082	2.44	3.69	\$ 25.83	133,337.05	6,933,526.60
	Armed	7.85	1,570.00	81,640.00	\$ 23.65	1.522	1.166	3.894	4.26	\$ 34.49	54,152.44	2,815,926.88
	Total TCV	33.66	6,732.50	350,090.00							\$ 187,489.49	\$ 9,749,453.48

Gateway Security, Inc.
Cost Breakdown of Unarmed Security Guards
For the year ended September 30, 2021

Description	Details		Percent	Total Charges
Hourly Wage Rate	\$ 13.31		57.44%	\$ 921,904
Hourly Benefits Rate	\$ 3.15		13.60%	\$ 218,182
Paid Leave including Vacation PTO/ Vacation / Holiday	\$ 0.97		4.19%	\$ 67,186
Payroll Taxes	\$ 2.19		9.45%	\$ 151,688
Number of FTEs (1 FTE = 40 Hours per week)	33.30	FTEs		
Workers Compensation Insurance, Unemployment Insurance, Temporary Disability Insurance required by law	\$ 0.85		3.67%	\$ 58,874
Contractor charge for startup costs	\$ 0.09		0.39%	\$ 6,234
Contractor charge for supplies and ongoing operating costs	\$ 1.08	Details attached	4.66%	\$ 74,805
Contractor management fee	\$ 1.53		6.60%	\$ 105,974
Total Contract Charge Year One	\$ 23.17		100.00%	\$ 1,604,847

Gateway Security, Inc.
Cost Breakdown of Unarmed Security Guards
For the year ended September 30, 2022

Description	Details		Percent	Total Charges
Hourly Wage Rate	\$ 14.06		57.41%	\$ 973,852
Hourly Benefits Rate	\$ 3.46		14.13%	\$ 239,653
Paid Leave including Vacation PTO/ Vacation / Holiday	\$ 1.03		4.21%	\$ 71,342
Payroll Taxes	\$ 2.32		9.47%	\$ 160,692
Number of FTEs (1 FTE = 40 Hours per week)	33.30	FTEs		
Workers Compensation Insurance, Unemployment Insurance, Temporary Disability Insurance required by law	\$ 0.90		3.67%	\$ 62,338
Contractor charge for startup costs	\$ 0.09		0.37%	\$ 6,234
Contractor charge for supplies and ongoing operating costs	\$ 1.09	Details attached	4.45%	\$ 75,498
Contractor management fee	\$ 1.54		6.29%	\$ 106,667
Total Contract Charge Year Two	\$ 24.49		100.00%	\$ 1,696,275

Gateway Security, Inc.
Cost Breakdown of Unarmed Security Guards
For the year ended September 30, 2023

Description	Details		Percent	Total Charges
Hourly Wage Rate	\$ 14.81		57.36%	\$ 1,025,800
Hourly Benefits Rate	\$ 3.80		14.72%	\$ 263,203
Paid Leave including Vacation PTO/ Vacation / Holiday	\$ 1.08		4.18%	\$ 74,805
Payroll Taxes	\$ 2.44		9.45%	\$ 169,004
Number of FTEs (1 FTE = 40 Hours per week)	33.30	FTEs		
Workers Compensation Insurance, Unemployment Insurance, Temporary Disability Insurance required by law	\$ 0.95		3.68%	\$ 65,801
Contractor charge for startup costs	\$ 0.09		0.35%	\$ 6,234
Contractor charge for supplies and ongoing operating costs	\$ 1.10	Details attached	4.26%	\$ 76,190
Contractor management fee	\$ 1.55		6.00%	\$ 107,359
Total Contract Charge Year Three	\$ 25.82		100.00%	\$ 1,788,396

Gateway Security, Inc.
Cost Breakdown of Unarmed Security Guards
For the year ended September 30, 2024

Description	Details		Percent	Total Charges
Hourly Wage Rate	\$ 15.56		57.29%	\$ 1,077,748
Hourly Benefits Rate	\$ 4.14		15.24%	\$ 286,753
Paid Leave including Vacation PTO/ Vacation / Holiday	\$ 1.14		4.20%	\$ 78,961
Payroll Taxes	\$ 2.56		9.43%	\$ 177,316
Number of FTEs (1 FTE = 40 Hours per week)	33.30	FTEs		
Workers Compensation Insurance, Unemployment Insurance, Temporary Disability Insurance required by law	\$ 1.00		3.68%	\$ 69,264
Contractor charge for startup costs	\$ 0.09		0.33%	\$ 6,234
Contractor charge for supplies and ongoing operating costs	\$ 1.11	Details attached	4.09%	\$ 76,883
Contractor management fee	\$ 1.56		5.74%	\$ 108,052
Total Contract Charge Year Four	\$ 27.16		100.00%	\$ 1,881,210

Gateway Security, Inc.
Cost Breakdown of Unarmed Security Guards
For the year ended September 30, 2025

Description	Details		Percent	Total Charges
Hourly Wage Rate	\$ 16.31		57.23%	\$ 1,129,696
Hourly Benefits Rate	\$ 4.48		15.72%	\$ 310,303
Paid Leave including Vacation PTO/ Vacation / Holiday	\$ 1.19		4.18%	\$ 82,424
Payroll Taxes	\$ 2.69		9.44%	\$ 186,320
Number of FTEs (1 FTE = 40 Hours per week)	33.30	FTEs		
Workers Compensation Insurance, Unemployment Insurance, Temporary Disability Insurance required by law	\$ 1.04		3.65%	\$ 72,035
Contractor charge for startup costs	\$ 0.09		0.32%	\$ 6,234
Contractor charge for supplies and ongoing operating costs	\$ 1.13	Details attached	3.96%	\$ 78,268
Contractor management fee	\$ 1.57		5.51%	\$ 108,744
Total Contract Charge Year Five	\$ 28.50		100.00%	\$ 1,974,024

Gateway Security, Inc.
Cost Breakdown of Armed Security Guards
For the year ended September 30, 2021

Description	Details		Percent	Total Charges
Hourly Wage Rate	\$ 22.15		68.64%	\$ 361,665
Hourly Benefits Rate	\$ 1.26		3.90%	\$ 20,573
Paid Leave including Vacation PTO/ Vacation / Holiday	\$ 1.09		3.38%	\$ 17,798
Payroll Taxes	\$ 3.65		11.31%	\$ 59,597
Number of FTEs (1 FTE = 40 Hours per week)	7.85	FTEs		
Workers Compensation Insurance, Unemployment Insurance, Temporary Disability Insurance required by law	\$ 1.42		4.40%	\$ 23,186
Contractor charge for startup costs	\$ 0.09		0.28%	\$ 1,470
Contractor charge for supplies and ongoing operating costs	\$ 1.08	Details attached	3.35%	\$ 17,634
Contractor management fee	\$ 1.53		4.74%	\$ 24,982
Total Contract Charge Year One	\$ 32.27		100.00%	\$ 526,905

Gateway Security, Inc.
Cost Breakdown of Armed Security Guards
For the year ended September 30, 2022

Description	Details		Percent	Total Charges
Hourly Wage Rate	\$ 22.90		68.62%	\$ 373,911
Hourly Benefits Rate	\$ 1.38		4.14%	\$ 22,533
Paid Leave including Vacation PTO/ Vacation / Holiday	\$ 1.13		3.39%	\$ 18,451
Payroll Taxes	\$ 3.77		11.30%	\$ 61,557
Number of FTEs (1 FTE = 40 Hours per week)	7.85	FTEs		
Workers Compensation Insurance, Unemployment Insurance, Temporary Disability Insurance required by law	\$ 1.47		4.41%	\$ 24,002
Contractor charge for startup costs	\$ 0.09		0.27%	\$ 1,470
Contractor management fee	\$ 1.09	Details attached	3.27%	\$ 17,798
Contractor management fee	\$ 1.54		4.61%	\$ 25,145
Total Contract Charge Year Two	\$ 33.37		100.00%	\$ 544,865

Gateway Security, Inc.
Cost Breakdown of Armed Security Guards
For the year ended September 30, 2023

Description	Details		Percent	Total Charges
Hourly Wage Rate	\$ 23.65		68.57%	\$ 386,157
Hourly Benefits Rate	\$ 1.52		4.41%	\$ 24,819
Paid Leave including Vacation PTO/ Vacation / Holiday	\$ 1.17		3.39%	\$ 19,104
Payroll Taxes	\$ 3.89		11.28%	\$ 63,516
Number of FTEs (1 FTE = 40 Hours per week)	7.85	FTEs		
Workers Compensation Insurance, Unemployment Insurance, Temporary Disability Insurance required by law	\$ 1.52		4.41%	\$ 24,819
Contractor charge for startup costs	\$ 0.09		0.26%	\$ 1,470
Contractor charge for supplies and ongoing operating costs	\$ 1.10	Details attached	3.19%	\$ 17,961
Contractor management fee	\$ 1.55		4.49%	\$ 25,308
Total Contract Charge Year Three	\$ 34.49		100.00%	\$ 563,153

Gateway Security, Inc.
Cost Breakdown of Armed Security Guards
For the year ended September 30, 2024

Description	Details		Percent	Total Charges
Hourly Wage Rate	\$ 24.40		68.52%	\$ 398,403
Hourly Benefits Rate	\$ 1.66		4.66%	\$ 27,104
Paid Leave including Vacation PTO/ Vacation / Holiday	\$ 1.20		3.37%	\$ 19,594
			0.00%	
Payroll Taxes	\$ 4.02		11.29%	\$ 65,639
Number of FTEs (1 FTE = 40 Hours per week)	7.85	FTEs		
Workers Compensation Insurance, Unemployment Insurance, Temporary Disability Insurance required by law	\$ 1.56		4.38%	\$ 25,472
Contractor charge for startup costs	\$ 0.09		0.25%	\$ 1,470
Contractor charge for supplies and ongoing operating costs	\$ 1.12	Details attached	3.15%	\$ 18,287
Contractor management fee	\$ 1.56		4.38%	\$ 25,472
Total Contract Charge Year Four	\$ 35.61		100.00%	\$ 581,440

Gateway Security, Inc.
Cost Breakdown of Armed Security Guards
For the year ended September 30, 2025

Description	Details		Percent	Total Charges
Hourly Wage Rate	\$ 25.15		68.49%	\$ 410,649
Hourly Benefits Rate	\$ 1.79		4.87%	\$ 29,227
Paid Leave including Vacation PTO/ Vacation / Holiday	\$ 1.24		3.38%	\$ 20,247
Payroll Taxes	\$ 4.14		11.27%	\$ 67,598
Number of FTEs (1 FTE = 40 Hours per week)	7.85	FTEs		
Workers Compensation Insurance, Unemployment Insurance, Temporary Disability Insurance required by law	\$ 1.61		4.38%	\$ 26,288
Contractor charge for startup costs	\$ 0.09		0.25%	\$ 1,470
Contractor charge for supplies and ongoing operating costs	\$ 1.13	Details attached	3.08%	\$ 18,451
Contractor management fee	\$ 1.57		4.28%	\$ 25,635
Total Contract Charge Year Five	\$ 36.72		100.00%	\$ 599,564

CITY OF JERSEY CITY PURPOSE: SECURITY GUARDS

REQUEST FOR PROPOSALS
DUE DATE: JULY 23, 2020

ESTIMATED GUARDS AND HOURS/DAYS AT EACH LOCATION FOR BIDDING*

LOCATION	DAYS	HOURS	UNARMED GUARDS	ARMED GUARDS	Number of Days per Week	Total Hours per Day	Total Hours per Week
Municipal Court	Mon- Friday	6 Courtrooms (1 Guard each) 8:30am-4pm			5	7.5	0
		2 Courtrooms (1 Guard each) 4:30-8pm, except Friday			5	7.5	0
		Violations Bureau, 1 Guard 1 Guard, Monday - Thursday 8:30a m-8 pm	1		5	11.5	57.5
		Violations Bureau Friday 8am-4pm	1		5	8	40
		Front Entrance, 2 Guards, 8am-8pm, Except Friday 8a m-4 pm	2		5	12	120
		Employee Entrance, 1 Guard , Monday - Thursday 8:30am- 8pm,	1		4	11.5	46
		Employee Entrance, 1 Guard Friday 8am-4pm	1		1	8	8
City Hall Front Security Desk	Monday - Sunday (including Holidays)	Mon thru Friday, 2 Guards: 7am-10pm	2		5	15	150
		Saturday and Sunday, 1 Guard: 8am-4pm	1		2	8	16
City Hall Parking Lot	Monday- Friday	8am-4pm	2		5	8	80
Public Works (Gas Pump, Front Gates)	Monday- Sunday (including Holidays)	24 hours	1		7	24	168
Public Works (Front desk)	Monday- Friday	8am-4pm	1		5	8	40

Annex Buildings 1	Monday- Friday	5am-10pm (will need a guard to monitor both Annex buildings from when building closes overnight until 5am opening)			5	7	70
	Saturday	6am to 3pm (will need guard overnight when building closes) Closed (will need guard to monitor both Annex buildings while building closed)		2	1	15	30
	Sunday	6am to 3pm (will need guard overnight when building closes) Closed (will need guard to monitor both Annex buildings while building closed)		2	1	24	48
Annex Building 3	Monday- Friday	5am-10pm (will need guard to monitor both Annex buildings while building closed)		2	5	7	70
	Saturday	Closed (will need guard to monitor both Annex buildings while building closed)		2	1	24	48
	Sunday	Closed (will need guard to monitor both Annex buildings while building closed)		2	1	24	48
MLK Community Center	Monday-	Mon thru Thurs : 7am-9pm;	1		4	14	56
		Friday: 7am-12am;					
	Saturday	Saturday: 8am-12am	1	0	1	17	17
Apple Tree House	Monday- Friday Some weekends and evenings as needed	8am-6pm; Evenings/weekends are for special event coverage as needed	1	0	5	10	50
440 Bayfront	Monday- Sunday (including Holidays)	24 Hours	1	0	7	24	168

Total Hours	18	12	86	311	1,346.50
Total Unarmed Guards	18	0	72	210	1,032.50
Total Armed Guards	0	12	14	101	314.00

Total Estimated FTE's	33.66
Total Estimated Unarmed Guards FTE's	25.81
Total Estimates Armed Guards FTE's	7.85

5 Year Summary of Wage and Benefit effective September 1, 2020

Wages	Year 1	Year 2	Year 3	Year 4	Year 5
Armed	22.15	22.9	23.65	24.4	25.15
Unarmed	13.31	14.06	14.81	15.56	16.31

Bill Rates	Year 1	Year 2	Year 3	Year 4	Year 5
Armed	32.27	33.37	34.49	35.61	36.72
Unarmed	23.17	24.49	25.82	27.16	28.5

Health Benefit Monthly	586	646	706	766	826
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Health Benefit Hourly (based on 1,700 worked hours)	4.15	4.57	5.00	5.42	5.84
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Note: The Security Contractors Collective Bargaining Agreement with Service Employees International Local 32BJ ends in 2021. Terms of employee Wage and Benefit is yet to be negotiated for years 2022 to 2025. Our price assumes expected negotiated wage and benefit outcomes will be in line with our proposal.

Contractor Startup Cost

Performance Bond:					
\$	350,000	*	2.10%	=	7,350
			Total Hours		70,018
Start Up cost per Hour					\$ 0.10

Vacation Policy

Full Time employees will earn vacation based on Seniority on the following basis:

Year of Service	Maximum Vacation
1st Year Anniversary Date	40 hours
2nd Year Anniversary Date	80 hours
3rd Year Anniversary Date	120 hours
4th Year Anniversary Date	160 hours

Paid Time Off Policy

All employees are entitled to 40 hours PTO annually based on hours worked

Holiday Policy

All Employees are entitled to eight holidays per year as enumerated below:

- January 1st
- Martin Luther King Jr. Day
- President's Day
- Memorial Day
- Independence Day
- Labor Day
- Thanksgiving Day
- Christmas Day

Work Schedule, Invoices, Payments inclusions & exclusions

- 1 Services will be invoiced bi-weekly upon completion of work week
- 2 Services invoiced will be supported by schedule of worked hours by location as per attached Sample Schedule
- 3 Invoice payment terms are net 30 days
- 4 The employees are members of Local 32BJ Union labor and are entitled to wage and benefits as per CBA and as described
- 5 The minimum wage starting April 1 2020 & 2021 is \$13.00 and \$13.75. For the remaining years 2022, 2023, 2025, 2026 we assumed an annual increase of \$0.75 per hour respectively for each year
- 6 The benefits as described earlier include medical, Vacation (based on seniority from 5-20 days), PTO of up 5 days
- 7 Annual wage increase, paid vacation, PTO and holiday allowance is included in the bill rate
- 8 New Hires will receive a wage rate of at least the union or State or Federal Minimum Wage whichever is higher
- 9 Overtime will only be the responsibility of City of Jersey City if additional coverage is required with less than 5 day notice and is above and beyond the contracted hours. These hours must be authorized and approved by City of Jersey City.
- 10 Approved overtime will be billed at time and half bill rate
- 11 Holiday worked will be billed at time and half bill rate
- 12 The bill rates are subject to adjustment for any change in any federal, state, work municipal law, regulation, administrative ruling or collective bargaining agreement requiring increases in any work hours, wages, benefits, insurance and/ or taxes

5 Year Summary of Wage and Benefit effective September 1, 2020

Wages	Year 1	Year 2	Year 3	Year 4	Year 5
Armed	22.15	22.9	23.65	24.4	25.15
Unarmed	13.31	14.06	14.81	15.56	16.31

Bill Rates	Year 1	Year 2	Year 3	Year 4	Year 5
Armed	32.27	33.37	34.49	35.61	36.72
Unarmed	23.17	24.49	25.82	27.16	28.5

Health Benefit Monthly 586 646 706 766 826

**Health Benefit Hourly (based on
1,700 worked hours)** 4.15 4.57 5.00 5.42 5.84

Note: The Security Contractors Collective Bargaining Agreement with Service Employees International Local 32BJ ends in 2021. Terms of employee Wage and Benefit is yet to be negotiated for years 2022 to 2025. Our price assumes expected negotiated wage and benefit outcomes will be in line with our proposal.

Contractor Startup Cost

Performance Bond:					
\$	350,000	*	2.10%	=	7,350
			Total Hours		70,018
Start Up cost per Hour					\$ 0.10

Vacation Policy

Full Time employees will earn vacation based on Seniority on the following basis:

Year of Service	Maximum Vacation
1st Year Anniversary Date	40 hours
2nd Year Anniversary Date	80 hours
3rd Year Anniversary Date	120 hours
4th Year Anniversary Date	160 hours

Paid Time Off Policy

All employees are entitled to 40 hours PTO annually based on hours worked

Holiday Policy

All Employees are entitled to eight holidays per year as enumerated below:

- January 1st
- Martin Luther King Jr. Day
- President's Day
- Memorial Day
- Independence Day
- Labor Day
- Thanksgiving Day
- Christmas Day

Work Schedule, Invoices, Payments inclusions & exclusions

- 1 Services will be invoiced bi-weekly upon completion of work week
- 2 Services invoiced will be supported by schedule of worked hours by location as per attached Sample Schedule
- 3 Invoice payment terms are net 30 days
- 4 The employees are members of Local 32BJ Union labor and are entitled to wage and benefits as per CBA and as described
- 5 The minimum wage starting April 1 2020 & 2021 is \$13.00 and \$13.75. For the remaining years 2022, 2023, 2025, 2026 we assumed an annual increase of \$0.75 per hour respectively for each year
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**Certification of No Conflict of Interest
Competitive Contracting Evaluation**

I hereby certify that I have reviewed the conflict of interest standards in the Local Government Ethics Law or the School Ethics Act, as appropriate, and that I do not have a conflict of interest with respect to the evaluation of this proposal (these proposals). I further certify that I am not engaged in any negotiations or arrangements for prospective employment or association with any of those submitting proposals or their parent or subsidiary organization.

JAMES M. MADDEN
Print Name

James M. Madden
Signature

8/5/20
Date

Note: The Local Government Ethics Law is N.J.S.A 40A:9-22.1 *et seq* and can be reviewed on the State of NJ Legislative Website at <http://www.njleg.state.nj.us/>. Click on "Statutes" and enter "40A:9-22.1" in the Search Box.



**Certification of No Conflict of
Competitive Contracting Evaluation**

Interest

I hereby certify that I have reviewed the conflict of interest standards in the Local Government Ethics Law or the School Ethics Act, as appropriate, and that I do not have a conflict of interest with respect to the evaluation of this proposal (these proposals). I further certify that I am not engaged in any negotiations or arrangements for prospective employment or association with any of those submitting proposals or their parent or subsidiary organization.

John Lynch

Print Name

[Handwritten Signature]

Signature

8/7/20

Date

Note: The Local Government Ethics Law is N.J.S.A 40A:9-22.1 *et seq* and can be reviewed on the State of NJ Legislative Website at <http://www.njleg.state.nj.us/>. Click on "Statutes" and enter "40A:9-22.1" in the Search Box.



**City of Jersey City
Certification of No Conflict of Interest
Competitive Contracting Evaluation:**

I hereby certify that I have reviewed the conflict of interest standards in the Local Government Ethics Law or the School Ethics Act, as appropriate, and that I do not have a conflict of interest with respect to the evaluation of this proposal (these proposals). I further certify that I am not engaged in any negotiations or arrangements for prospective employment or association with any of those submitting proposals or their parent or subsidiary organization.

D. CARLUCCI

Print Name



Signature

8-24-2020

Date

Note: The Local Government Ethics Law is N.J.S.A 40A:9-22.1 *et seq* and can be reviewed on the State of NJ Legislative Website at <http://www.njleg.state.nj.us/>. Click on "Statutes" and enter "40A:9-22.1" in the Search Box.